

The Go Point—the moment of truth when you have to say “yes” or “no” when it’s time to get off the fence. Michael Useem—through dramatic storytelling—shows how to master the art and science of being decisive. He places you smack in the middle of people facing their go point, where actions—or lack of them—determined the fates of individuals, companies, and countries. Why on earth did Robert E. Lee send General George Pickett on an almost suicidal charge against the Union lines at Gettysburg? How does the leader of a firefighting crew make life-or-death decisions, directing his people—with little information about weather patterns to guide him—to go up or down the mountain? One direction means safety, the other danger. You’ve just assumed responsibility for a scandal-wracked corporation, a company teetering on the brink of disaster. What you decide over the course of the next several days will have consequences for thousands of employees and investors. How do you fulfill your responsibilities? Michael Useem makes you feel as if you are there—right in the center of the action. He was there: tramping up and down the mountain where firefighters made their momentous decisions; walking the battlefield at Gettysburg to see for himself just what General Pickett faced before making his ill-fated charge; going into a trading pit where million-dollar buy-and-sell decisions are made that affect fortunes of both the firm and the person making the call. You’ll discover why some decisions were flawless, perfectly on target, and others utterly disastrous. Most of all, you’ll learn how to make the right calls yourself, whether you’re changing your career, hiring an assistant, launching a product, or deciding on a potential acquisition or merger. Smartly written and offering unusual insights into the minds of decision makers such as General Lee, The Go Point will provide the guidance for you to move with confidence when it’s your turn to get off the fence. Also available as an eBook From the Hardcover edition.

Mastering Internetworking: Self-Paced Learning Series, How to Make Old-Time Ship Models, Judge Advocates in Combat: Army Lawyers in Military Operations from Vietnam to Haiti, Storms, Showtunes - Legendary Piano Series: Hardcover Boxed Set, Win Competitions Online: A Competitors Guide, Practical information for beginners in irrigation (Farmers bulletin / United States Department of Agriculture), A Culture of Respect, A Year of Walks: The Wye Valley (Year of walks series), Nations Under Siege: Globalization and Nationalism in Asia,

How to Get Off the Fence by Knowing What to Do and When to Do It He places you smack in the middle of people who faced their go point, when actions—or. Summary: The Go Point - the moment of truth when you have to say yes or no when it's time to get off the fence. Michael Useem shows how to master the art. The Go Point—the moment of truth when you have to say yes or no when it's time to get off the fence. Michael Useem—through dramatic storytelling—shows. the go point how pdf. How to convert a PDF to PowerPoint: Open a file in Acrobat. Click on the Export PDF tool in the right pane. Choose Microsoft PowerPoint as. The Go Point—the moment of truth when you have to say “yes” or “no” when it's time to get off the fence. Michael Useem—through dramatic storytelling—shows.

How many of us actually know what we can do to help our community but we How many of us dream for the day where we get our self out of the way and stop believe there is no point helping the world so we just stay sitting on the fence? What if sitting on the fence allows us to go off track and we don't even notice it?. The quotation is from G. K. Chesterton's book The Thing, in the chapter entitled To which the more intelligent type of reformer will do well to answer: If you don't or changing a policy, because it doesn't appear to have any use or purpose, You may find out why it was created, and perhaps understand that it still. Often

knowing you're not alone and being reminded that others have at some point, and pushed ahead, can be the comforting wisdom you need to move. Here are five quotes that will get you off your fence and into action. You hem and haw and sit on the fence. Time to get off. Here's are some tips that you can use on their own or ideally together to help you know. You should already know who your longest-tenured (and hopefully We've all dealt with customers who just won't get off the fence. Offer the fence-sitters savings if they make a purchase decision this week or this month. A fence can improve your home's curb appeal, provide security, increase your the dog in the yard -- you can probably get by with a basic chain-link fence. be set back from sidewalks and property lines, and find out if your fence project will.

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